

**AUTOMODULAR
ASSEMBLIES
INC.**



1655 Feldspar Ct., Unit 1
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August 21, 2000

Ron Marconi
Sr. Commodity Manager
Delphi Global Purchasing
Harrison Thermal Systems
World Headquarters
200 Upper Mountain Road
Lockport New York, USA 14094-1896

RE: Request for quote on CRFM assembly for the GMX 367/365/210/230

Ron:

Automodular Assemblies is pleased to provide to you, a revised quote as per our conversation pertaining to the request you have submitted for sub assembly and sequencing services on the Condenser, Radiator & Fan Module, for the:

2003-2007 MY Mid/Lux platform Pontiac Grand Prix (GMX 367)

2004-2008 MY Mid/Lux platform Buick models (GMX 365)

2004-2006 MY Mid/Lux Chevrolet Impala/Monte Carlo models (GMX 210/230).

This quote is identical to the business conditions as outlined in our August 15, 2000 letter to you except for the following:

1-year three and four offer a ^{Redac} price reduction

2-year one and eight are closer together in price

Redacted

3-Price quoted in US dollars without currency fluctuation statement

US Funds x annual volume

MY	GMX 367	GMX 365	GMX 367/365	GMX 210/230
Plant	Osh Car 2	Osh Car 2	Osh Car 2	Osh Car 1
2003				
2004				
2005				
2006				
2007				
2008				

Redacted

Redacted

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- Rate is non-applicable to any program standing alone. It is a blended price and is only applicable to these volume/plant/engine model mix scenarios as presented in the RFQ package.

All other terms and conditions are applicable to Automodular Assemblies Inc. agreement. If you have any other questions, we would be more than willing to accommodate your request.

Sincerely,



Jim Gazo, Director Business Development

Cc: Winston Ash, Russ Baranowski, and Travis Doyle

Automodular Assemblies Inc.

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Quote for
Delphi Harrison
CRFM Module

21/08/00

AUTOMODULAR QUOTE

CAR PLANT 1 BUSINESS: Refreshed 210/220 Chev 2004-2006 my

CAR PLANT 2 BUSINESS: MID/LUX BASED PONTIAC 2003-2007my & BUICK 2004-2008 my

21 Aug 00

DATE

VOLUME UNITS PER YEAR
PROPOSED VARIABLE SELLING PRICE: CON \$
PROPOSED VARIABLE SELLING PRICE: US \$
MANPOWER:
SQUARE FOOTAGE:
SQ FT PER OPERATOR
SQ FT TO OPERATOR RATIO
EQUIPMENT CAPITAL:
Inflationary factor for labor
GROSS CAPITAL:
START UP COSTS
CARRYING COSTS
Fixed Capital:
FIXED SALES
TOTAL SALES
VARIABLE SALES
INCREMENTAL COST

MATERIAL COST
INBOUND FREIGHT
OUTBOUND FREIGHT
LABOUR % BENEFITS
FIXED COSTS (ADMIN & O-HEA)
FIXED COSTS (OCCUPANCY COS
CAPITAL & STARTUP & LEASE)

TOTAL COST

TOTAL PROFIT

TOTAL PRE TAX

TAX

INCREMENTAL NET INCOME

Delphi
Sales

Rev 1:
a-Lower diff from yr 1&yr 2
b-offer 3% pr red, yr's 3&4
c-lock US exchange @.65 exchange over life

Redacted

Standard volume=
2 shift situation at both
Osh Car 1 & 2